



a-IDEA

Association for Innovation Development of Entrepreneurship in Agriculture
Technology Business Incubator



ICAR- NATIONAL ACADEMY OF AGRICULTURAL RESEARCH MANAGEMENT
Rajendranagar, Hyderabad, Telangana - 500 030.

Job Description for Senior Business Development Manager

a-IDEA, The Technology Business Incubator of NAARM supported by NABARD requires a Senior Business Development Manager to support incubation and seed investment process in most efficient way keeping its sustainability objective as prime. The duration of the contractual engagement is co-terminus with the project or upto the availability of the fund for the project.

Qualification and Experience:

Essential – Any Graduate (with understanding of agricultural scenario in India) with a post-graduation in M.B.A/PGDM - Agribusiness / other management disciplines. Working experience of minimum 2 years in startup incubation Centre/corporate.

Desirable – Strong communication and networking skills in agriculture/biological science, knowledge in rural innovation management; experience in seed investment for startups. Strong skills in situation analysis skills, partnership handling, client management, liaising, handling strategic partnerships, new business development and multi-tasking ability. The candidate should be a team player, with age not exceeding 40 years.

Job description:

Will report to COO /CEO, NAARM TBI. He is expected to undertake the project deliverable such as sensitization, EDP, incubation, acceleration of NABARD and other funded project of DST, DBT, ICAR etc. is required.

He/she should assist new entrepreneurs/start-ups to develop and grow through Incubation services like technology linkages, business mentoring, feasibility studies and market research, provide technology support through technology transfer. Help in raising finances for the incubates through various available sources. Network with the mentors, investors and other stakeholders in the startup eco system. Preparation of the project report, presentation in review meeting, preparation of the quarterly report and annual report etc, organizing the events such as, COHORT, Agri Udaan, Demo Day etc. Updating the progress of the project in website time to time and development of the content in Social Media. He/she should stay in the campus and attend duties as and when required.

Consolidated emoluments: Consolidated emoluments: Rs.85,000/- per month.



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How to apply:

Interested candidates may apply for the said post by sending the filled application form (Enclosed) with detailed CV and certificates to careers.aidea@naarm.in before 27th May 2022 by 5.00 PM.

Candidates are requested to put all required attachments in one file and convert it into PDF and send the same.

a-IDEA, NAARM-TBI reserves the right to fill or not to fill the post mentioned above without assigning any reasons.